

Long-Term Care Insurance 2012 Teleconference Schedule



Selling LTCi is Easier than You Think!

Especially when you have access to all the tips, tools and training you need. Join our monthly teleconferences for information that will help simplify the sales process and give you the confidence to sell with ease.

Here's how to participate!

- Mark your calendar for the **third Tuesday** of each month
- All teleconferences are offered at **9 a.m. and 3 p.m.** Central time
- Each call lasts approximately **20 minutes** and will include time for questions
- Dial **1-877-511-4819** a few minutes before the call is scheduled to begin
- Mention **the Conference ID** to the operator

<p>Mutual of Omaha's LTCi Advantage Tuesday, January 17 9 a.m. (conference ID: 33745051) 3 p.m. (conference ID: 33776161)</p> <hr/> <p>Learn how Mutual of Omaha gives you a competitive edge in the marketplace.</p>	<p>What Consumers are Saying Tuesday, April 17 9 a.m. (conference ID: 33788365) 3 p.m. (conference ID: 33789410)</p> <hr/> <p>Discover what we learned in conversations with LTCi buyers and non-buyers.</p>
<p>LTCi: Why Your Clients Need It Tuesday, February 21 9 a.m. (conference ID: 33778774) 3 p.m. (conference ID: 33785828)</p> <hr/> <p>Discover how LTCi can help preserve retirement savings and protect families.</p>	<p>Who Doesn't Want Choice & Flexibility? Tuesday, May 15 9 a.m. (conference ID: 33789860) 3 p.m. (conference ID: 33484587)</p> <hr/> <p>Find out how our LTCi products allow clients to maximize their policy benefits.</p>
<p>Back to Basics Tuesday, March 20 9 a.m. (conference ID: 33786791) 3 p.m. (conference ID: 33787977)</p> <hr/> <p>Get details on what LTCi is, how it works and why you should be selling it.</p>	<p>Finding the Right Words Tuesday, June 19 9 a.m. (conference ID: 33487809) 3 p.m. (conference ID: 33492966)</p> <hr/> <p>Learn effective ways to begin the conversation with prospective LTCi clients.</p>